



12M16 Earnings Release

ILC and Subsidiaries, March 27th, 2017

Figures in US\$

I. HIGHLIGHTS

- ILC reached a **\$440,256 thousand result**, of which \$332,851 thousand arise from the association with Prudential in AFP Habitat. Ordinary Profit amounted to \$107,405 thousand, remaining stable when compared to that of 2015. The lower participation of ILC in Habitat (from 67% to 40%) was offset by the better operational performance of Inversiones Confuturo and Red Salud, as well as by the incorporation of Banco Internacional at the end of 2015.
- In November 2016, ILC **issued two local bonds in Chile** for approximately **\$118 million**, in order to execute liability management operations.

ILC Consolidated Non Insurance Activity		US\$ Th. (*)					
Income Statement		2016	2015	Var %	4Q16	4Q15	Var %
Non Insurance Activity	Revenues	1,117,436	976,442	14.4%	286,645	264,619	8.3%
	Cost of Sales	(911,233)	(804,019)	13.3%	(226,912)	(212,113)	7.0%
	Operational Expenses	(170,566)	(137,540)	24.0%	(44,163)	(39,323)	12.3%
	Operating Income	35,637	34,882	2.2%	15,570	13,183	18.1%
	Non Operating Income**	13,687	(32,676)	-141.9%	4,957	(6,924)	-171.6%
	Income Tax Expenses	(5,260)	(4,150)	26.8%	(3,958)	(779)	408.2%
	Income (Loss) from Discontinued Operations***	342,307	122,641	179.1%	-	33,428	-100.0%
	Profit of Non-Insurance Activity	386,371	120,698	220.1%	16,569	38,908	-57.4%
ILC Consolidated Insurance Activity		US\$ Th. (*)					
Income Statement		2016	2015	Var %	4Q16	4Q15	Var %
Insurance Activity	Net Premiums Income	893,314	784,061	13.9%	151,180	171,207	-11.7%
	Net Investments Income	407,561	363,093	12.2%	105,461	100,419	5.0%
	Cost of Sales	(1,197,667)	(1,062,935)	12.7%	(225,743)	(238,993)	-5.5%
	Operating Expenses	(24,012)	(48,833)	-50.8%	(13,602)	(16,712)	-18.6%
	Operating Income	79,196	35,385	123.8%	17,296	15,922	8.6%
	Non Operating Income	(19,271)	9,625	-300.2%	(565)	(2,007)	-71.9%
	Income Tax Expenses	(829)	(4,269)	-80.6%	483	1,308	-63.1%
	Profit of Insurance Activity	59,096	40,742	45.0%	17,214	15,223	13.1%
ILC Consolidated Banking Activity		US\$ Th. (*)					
Income Statement		2016	2015	Var %	4Q16	4Q15	Var %
Banking Activity	Net Revenues	62,492	7,549	727.8%	17,563	7,549	132.6%
	Operating Expenses	(48,221)	(11,431)	321.9%	(12,369)	(11,431)	8.2%
	Operating Income	14,271	(3,881)	-467.7%	5,194	(3,881)	-233.8%
	Non Operating Income	257	5	4944.7%	(13)	5	-348.5%
	Income Tax Expenses	(1,535)	838	-283.1%	(1,336)	838	-259.4%
	Profit of Banking Activity	12,993	(3,038)	-527.7%	3,845	(3,038)	-226.6%
	Profit (Loss)	458,460	158,402	189.4%	37,628	51,094	-26.4%
	Minority Interest	(18,204)	(50,135)	-63.7%	(2,076)	(13,106)	-84.2%
	Total Profit to ILC	440,256	108,267	306.6%	35,552	37,988	-6.4%
	ILC Ordinary Profit	107,405	108,267	-0.8%	35,552	37,988	-6.4%
	ILC Extraordinary Profit	332,851	-	-	-	-	-

(*) Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

** Includes 40.3% of the result of AFP Habitat corresponding to the period between March-December 2016

*** Considers 67.5% of the result of AFP Habitat for the period January-February 2016 and January-December 2015, as well as the \$332,851 thousand result arising from the association of ILC with Prudential in the property of AFP Habitat concluded in March 2016

Conference Call Information

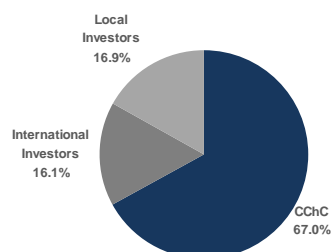
Date:	Tuesday, March 28 th , 2017
Time:	11:00 AM (Stgo); 10:00 AM (ET) Toll Free Chile: 1-230-020-5802 Toll Free USA: 1-844-846-8979 International Dial In: 1-412-317-5460
Password:	ILC

INTRODUCTION

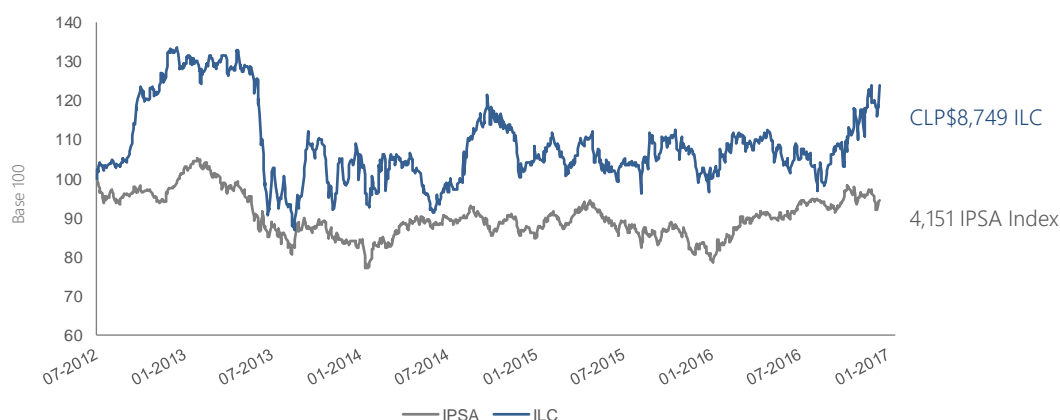
Since 2011, Inversiones La Construcción (hereinafter "ILC" or the "Company") discloses its Financial Statements in accordance with International Financial Reporting Standards ("IFRS"). The Company breakdowns its reports in three different activities: the **Non Insurance Activity**, which includes Isapre Consalud, Red Salud, Factoring Baninter, Baninter Corredora de Seguros, AFP Habitat (not consolidated), ILC individual, Inversiones Confuturo (Holding), and others; the **Insurance Activity** which incorporates Confuturo, Corpseguros and Vida Cámara; whereas the last segment corresponds to the **Banking Activity**, which includes Banco Internacional since January 2016.

II. MARKET INFORMATION

- Ownership Structure as of December 31st, 2016



- Stock Price vs IPSA Evolution (Since the IPO until December 31st, 2016)



- Dividends

ILC's Shareholders Meeting agreed a dividend policy consisting in distributing the higher amount between: (i) 60% and 80% of ILC's distributable net income (excluding the accounting effect arising from the association with Prudential), or (ii) 30% of ILC's distributable net income. The amounts distributed in dividends since the IPO in 2012 have been:

Year	Div. / Share (CLP\$)	Dividend yield at CLP\$7,061 (IPO Price)
2012	\$ 180	2.55%
2013	\$ 518	7.34%
2014	\$ 370	5.24%
2015	\$ 449	6.36%
2016	\$ 600	8.50%
2017	\$ 250	3.54%
Total	\$ 2,367	33.52%

III. SIMPLIFIED STRUCTURE

ILC consolidates directly and indirectly the following companies as of December 2016:



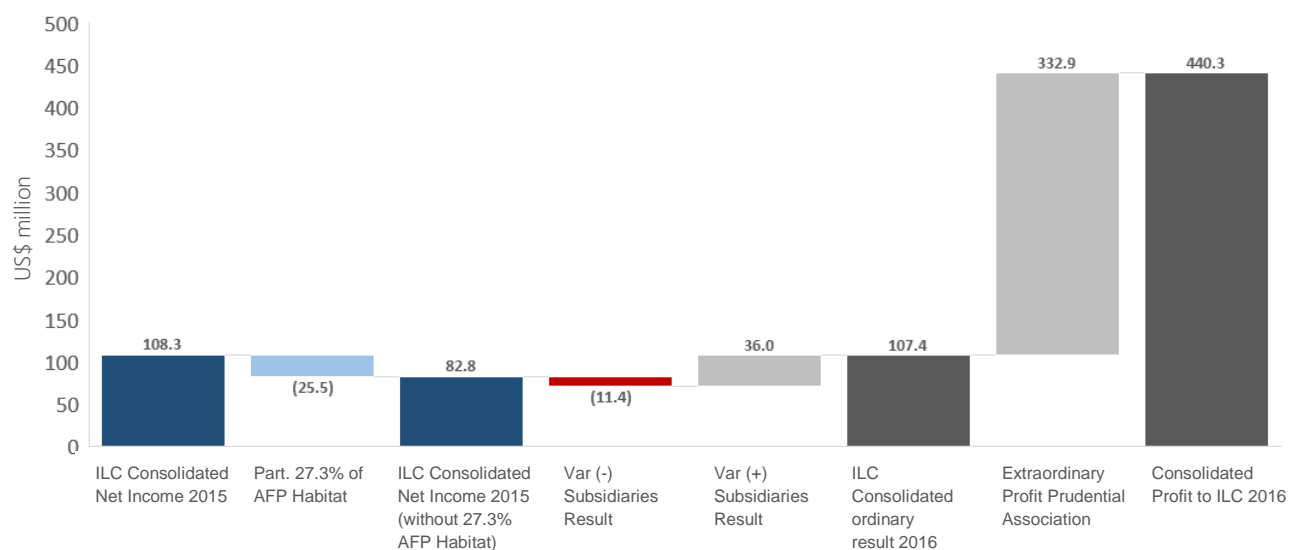
IV. CONSOLIDATED STATEMENTS

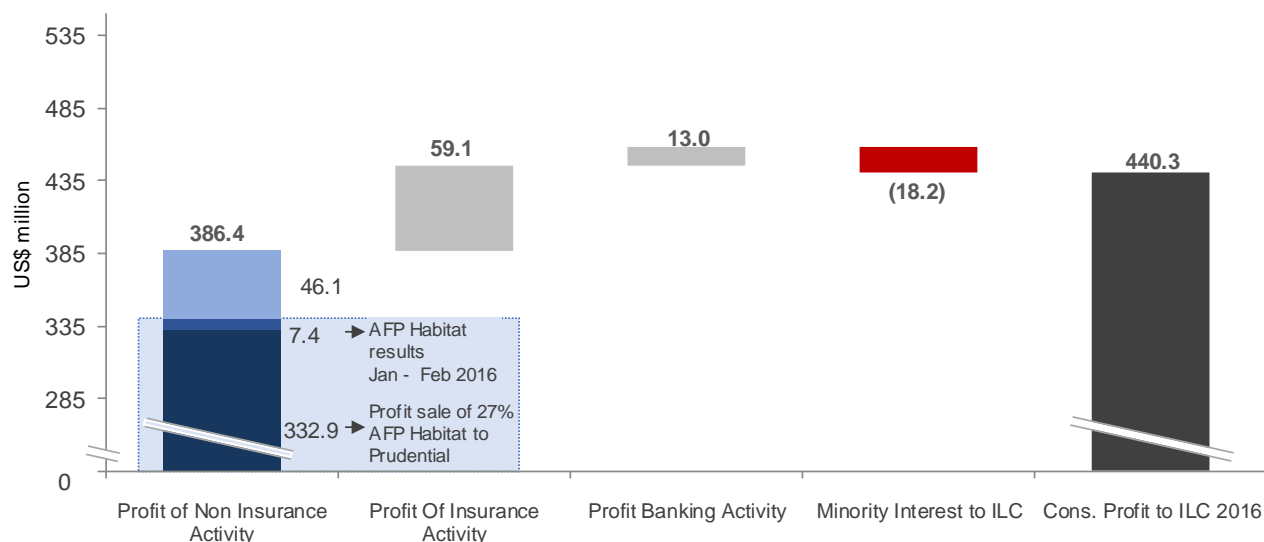
a. Net Income

As of December 2016, ILC reached a consolidated net income of \$458,460 thousand. From this amount, \$440,256 thousand were attributable to ILC, whereas the remaining \$18,204 thousand correspond to non-controlling participations. If the extraordinary result derived from the association with Prudential in AFP Habitat is isolated, ILC obtains a result of \$107,405 thousand, which is 0.8% lower than the one obtained in 2015.

All the above was mainly explained by the advances shown by the life Insurance companies and Red Salud, as well as by the incorporation of Banco Internacional at the end of 2015. However, this was partially offset by the poorer operating performance of Isapre Consalud, a lower result in ILC at its individual level, as well as by the lower participation of ILC in AFP Habitat's results (from 67.5% to 40.3% since March 2016).

The following figures show ILC's net income evolution from 2015 to 2016, as well as its net result breakdown:





Non Insurance Activity

Accumulated net income of the Non-Insurance Activity amounted to \$386,371 thousand as of December 2016. If the extraordinary effect arising from the association with Prudential in AFP Habitat is isolated, net income of the Non-insurance activity results in \$53,520 thousand, 55.7% inferior than that of 2015.

This decrease is mainly explained by the lower participation of ILC in AFP Habitat's results due to its association with Prudential. Isapre Consalud also reduced its contribution due to a higher loss ratio and SG&A pressures, which counteract its higher revenues. All the above was partially offset by Red Salud, which increased its net result by three times due to its improved operational performance.

Insurance Activity

The insurance activity registered a \$59,096 thousand profit, 45.0% higher than the one recorded in 2015. This was mainly explained by better investment results (especially in equity investments), as well as by the release of some impairments associated with fixed income instruments settled on 2016. The above was partially affected by the lower accrued interests derived from the accumulation of cash to pay the Espacio Urbano shopping centers in September 2016, as well as by the higher accounting reserves derived from the increased sales of annuities.

Banking Activity

The banking activity registered a \$12,993 thousand profit, which primarily includes income from interests and adjustments, income from fees, other operating income, operating expenses and credit risk expenses.

b. Operating Income

Consolidated operating income reached \$129,104 thousand, 94.5% higher than that obtained in 2015. This was mainly driven by the increment of 123.8% in the operating income of the Insurance Activity, besides the incorporation of Banco Internacional at the end of 2015, which recorded an operating income of \$14,271 thousand.

Non Insurance Activity

Operating income of the Non Insurance Activity reached \$35,637 thousand, up 2.2% when compared to that obtained in 2015. This was mainly explained by the better operating performance achieved by Red Salud, especially in Megasalud, Clínicas Regionales and Clínica Bicentenario. Moreover, the incorporation of Factoring Baninter and Baninter Corredora de Seguros, increased this operational result as well. The above was partially offset by the lower operating income of Consalud, as a result of strong pressures in costs and operational expenses. In addition, for comparative purposes, it is important to mention that in 2015 ILC recognized a US\$7,500 thousand profit due to a real estate operation in Santiago.

Insurance Activity

Operating income from the Insurance Activity reached \$79,196 thousand, up from the \$35,385 thousand profit registered the previous year. Such progress is mainly attributable to larger revenues in annuity premiums, which were supported by the regulatory change in the discount rate for accounting reserves in early 2015, as well as by the capital increases undertaken in Confuturo for UF2 million that supported this growth in revenues. Regarding the 12.2% improvement in the result of investments, this responds to higher returns on equity, investments, as well as the release of impairments associated with fixed income instruments settled on 2016.

Banking Activity

Operating income from the Banking Activity recorded a \$14,271 thousand profit in 2016. This result includes \$42,323 thousand in net income from loan interests, which have increased their average volume, mainly in those of commercial loans. Net income from fees and services amounted to \$5,032 thousand, mainly due to the administration of check accounts, as well as by extraordinary financial consultations during the year. Other operating income totaled \$25,541 thousand, driven by the result of the trading, balance and distribution desks, as well as by the leasing operation income. There were \$48,222 thousand in operating expenses, of which 57% correspond to personnel expenses and remunerations. Finally, credit risk provisions amounted to \$10,404 thousand.

c. Non-Operating Income

ILC recorded a consolidated non-operating loss of \$5,327 thousand, \$17,718 thousand lower than that of the previous year. This was mainly explained by the \$45,291 thousand contribution of AFP Habitat for the period March - December 2016, which was recognized under the account Share of profits of equity accounted investments. The above was partially offset by the negative effect arising from FX fluctuations in the balance of individual life insurances of both Confuturo and Corpseguros.

Non Insurance Activity

Non operating result from the Non-Insurance Activity reached a \$13,687 thousand profit, \$46,362 thousand higher than the previous year. This was mainly explained by the larger contribution from related companies, specifically due to the deconsolidation of AFP Habitat in March 2016. The above more than offset the increase in financial costs at the ILC level, arising from the issuance of bridge loans to execute operations such as the acquisition of Banco Internacional.

Insurance Activity

Non operating income from the Insurance Activity reached a \$19,271 thousand loss, \$28,897 thousand lower than that of the previous year. This was mainly attributable to FX fluctuations in the balances of individual life insurances in Confuturo and Corpseguros, which were benefited by the appreciation of the US Dollar in 2015 and affected by the depreciation of this currency in 2016.

Banking Activity

Non operating result from the Banking Activity amounted to \$257 thousand in 2016, mainly corresponding to results from associated companies.

d. Balance Sheet

For comparative purposes, it is important to mention that AFP Habitat is consolidated under ILC's Balance Sheet as of the end of 2015. As of December 31st 2016, consolidated assets of the Company totaled \$12,194,059 thousand and its composition is as follows:

ILC Consolidated Balance Sheet	Figures in million CLP\$		Figures in Th US\$(*)		Var %
	2016	2015	2016	2015	
Current Assets Non Insurance Activity	255,930	260,095	382,288	388,509	-1.6%
Non Current Assets Non Insurance Activity	676,147	872,147	1,009,973	1,302,742	-22.5%
Assets Insurance Activity	5,849,108	5,390,471	8,736,924	8,051,848	8.5%
Assets Banking Activity	1,382,371	1,212,426	2,064,873	1,811,024	14.0%
Total Assets	8,163,556	7,735,139	12,194,059	11,554,123	5.5%
Current Liabilities Non Insurance Activity	296,022	475,365	442,173	710,061	-37.7%
Non Current Liabilities Non Insurance Activity	411,258	367,025	614,304	548,233	12.1%
Liabilities Insurance Activity	5,441,294	5,016,272	8,127,764	7,492,900	8.5%
Liabilities Banking Activity	1,257,664	1,090,658	1,878,597	1,629,136	15.3%
Non Controlling Participations	76,402	278,569	114,124	416,104	-72.6%
Equity Attributable to Owners of the Parent Company	680,915	507,250	1,017,096	757,689	34.2%
Total Liabilities and Equity	8,163,556	7,735,139	12,194,059	11,554,123	5.5%

(*)Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

i. Non Insurance Activity Current Assets

Current assets decreased by \$6,221 thousand when compared to those of year-end 2015. This decrement is mainly attributable to a lower Cash and cash equivalents account, due to the deconsolidation of AFP Habitat in March 2016. The above was almost offset by the increase in the Accounts receivables of Factoring Baninter and Red Salud.

ii. Non Insurance Activity Non Current Assets

Non-current assets decreased by \$292,769 thousand when compared to those of year-end 2015. This decrement is mainly attributable to the deconsolidation of AFP Habitat, which affected the Goodwill, Intangibles and Other non-current financial assets accounts. The above was partially offset by the recognition of the 40.29% stake in AFP Habitat under the account Investments accounted under the equity method.

iii. Insurance Activity Assets

As of December 31st 2016, Insurance Activity assets were \$8,736,924 thousand, 8.5% higher compared to those as of year-end 2015. This responds to the larger real estate portfolio held by Confuturo and Corpseguros, after the acquisition of the Espacio Urbano shopping centers. This operation was financed through cash, liquidation of financial investments, and the issuance of a bridge loan for approximately UF2.8 million (US\$110 million).

iv. Banking Activity Assets

As of December 31st 2016, Banking Activity assets increased by 14.0% when compared to those as of year-end 2015. This was mainly explained by the increase in the accounts Operations with liquidation in course, Loans and Cash.

v. Non Insurance Current Liabilities

As of December 31st 2016, current liabilities decreased by \$267,888 thousand compared to those as of December 31st, 2015. This responds to bridge loans payments at the ILC level, along with the maturity of the A-series bonds of both ILC and Red Salud in June 2016. The above was partially offset by the increment in ILC's dividend provision, besides the larger Accounts payable maintained by Red Salud.

vi. Non-Insurance Non current liabilities

As of December 31st 2016, non current liabilities increased by \$66,072 thousand compared to those recorded as of year-end 2015. This is mainly attributable to liability management operations undertaken in Red Salud (\$53,774 thousand) and ILC (\$156,840 thousand). The above was partially offset by the decrease recorded in the Deferred taxes account due to the deconsolidation of AFP Habitat in March 2016.

vii. Insurance Activity Liabilities

As of December 31st 2016, liabilities of the Insurance Activity increased by 8.5% compared to those as of December 31st 2015. Much of this variation responds to larger reserves in the annuities segment, as well as by the issuance of a bridge loan related to the Espacio Urbano acquisition. All the above was partially offset by a decline in the valuation of derivatives related to debt instruments of both Confuturo and Corpseguros, as a consequence of FX fluctuations.

viii. Banking Activity Liabilities

As of December 31st 2016, the Banking Activity liabilities increased by 15.3% compared to those as of December 31st 2015. This rise is mainly attributable to larger time deposits from clients.

ix. Equity attributable to owners of the parent and non-controlling interest

The equity attributable to owners of the parent company as of December 31st 2016 reached \$1,017,096 thousand, 34.2% higher than the amount recorded as of December 31st 2015. This increment is mainly attributable to the accounting result arising from the sale of ILC's 27% stake in AFP Habitat to Prudential.

Meanwhile, non-controlling interest reached \$114,124 thousand, 72.6% below the amount recorded as of December 31st 2015. This was explained by the deconsolidation of AFP Habitat in March 2016, as well as by the higher stake reached by ILC in Inversiones Confuturo and Red Salud in June 2016.

V. BUSINESS UNITS

NON INSURANCE ACTIVITY: RED SALUD

The result obtained by Red Salud in 2016 amounted to \$11,039 thousand, \$7,503 thousand higher than the one registered the previous year. The composition of the main accounts is as follows:

Red Salud		(*)Figures in Th. US\$				
Income Statement	2016	2015	Var %	3Q16	4Q15	Var %
Revenues	501,678	420,315	19.4%	123,662	118,379	4.5%
Cost of Sales	(385,270)	(328,885)	17.1%	(98,905)	(91,994)	7.5%
Gross Profit	116,408	91,430	27.3%	24,757	26,385	-6.2%
Other Income	-	-	-	-	-	-
Administrative Expenses	(82,289)	(68,043)	20.9%	(20,373)	(19,999)	1.9%
Operating Income	34,120	23,388	45.9%	4,384	6,386	-31.4%
Financial Income	590	1,258	-53.1%	98	123	-20.7%
Financial Costs	(14,078)	(14,476)	-2.8%	(2,932)	(2,886)	1.6%
Share of Profit of Affiliates Accounted for Using the Equity Method	2,648	3,438	-23.0%	614	1,364	-55.0%
Others	(5,863)	(6,709)	-12.6%	(926)	(2,673)	-65.4%
Non Operating Result	(16,703)	(16,490)	1.3%	(3,147)	(4,072)	-22.7%
Profit Before Taxes	17,416	6,898	152.5%	1,237	2,315	-46.5%
Income Tax Expenses	(3,752)	(1,204)	211.5%	(495)	(166)	198.6%
Income from Continuing Operations	13,664	5,693	140.0%	742	2,149	-65.4%
Minority Interest	(2,625)	(2,157)	21.7%	(165)	(772)	-78.7%
Profit to Red Salud	11,039	3,536	212.2%	578	1,377	-58.0%
EBITDA (**) Red Salud	55,090	40,675	35.4%	8,813	10,057	-12.4%

(*)Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

(**) EBITDA is calculated as gross profit minus depreciation, amortization and other operational expenses

Revenues

It is important to mention that during 2016 all healthcare units recorded advances in their revenues when compared to those of 2015. Hospitals Bicentenario, Avansalud and Tabancura showed a 11.9%, 11.2% and 12.7% improvement in their individual performance respectively. In addition, the consolidation of the ACR6 Group in May 2015 generated a \$48,219 thousand increase in revenues.

Income from the inpatient activity continue growing, in line with the upward trend recorded in the recent years. This segment registered a \$7,368 thousand increment compared to 2015, mainly due to higher surgical medical fees, critical patient unit activity and drugs and medical supplies, besides the consolidation effect of the ACR6 Group.

The \$55,918 thousand increment in the outpatient activity (of which \$22,879 thousand correspond to the consolidation of the ACR6 Group), was driven by an increase in medical consultations, images, laboratory and dental services. All the above explained close to 75% of the deviation year-on-year.

Cost of Sales

The 17.1% increase was mostly driven by the increment in the outpatient and inpatient activity in all healthcare units, besides the cost increase related to the consolidation of the ACR6 Group.

It is important to highlight that Red Salud reduced its overall cost (as a percentage of its revenue) from 78.2% in 2015 to 76.8% in 2016. This was mainly driven by the 550 bps, 330 bps and 120 bps reduction in the Costs/Income ratio of Hospitals Bicentenario, Megasalud and Avansalud respectively.

Selling, General and Administrative Expenses

The 20.9% increase was primarily explained by the consolidation of the ACR6 Group in May 2015, which implied additional expenses for \$6,879 thousand in 2016.

The most relevant drivers in this variation were administrative personnel expenses, IT, and general expenses (mostly basic services, outsourcing and counseling)

Non Operating Income

There was a \$16,703 thousand non operating loss, which was 1.3% higher than the one reported in 2015. This was attributable to the lower Participation in associates profit due to ACR6 consolidation, the inferior financial income due to minor cash reinvestments and the negative effect arising from inflation in Red Salud's debt.

Operating Data

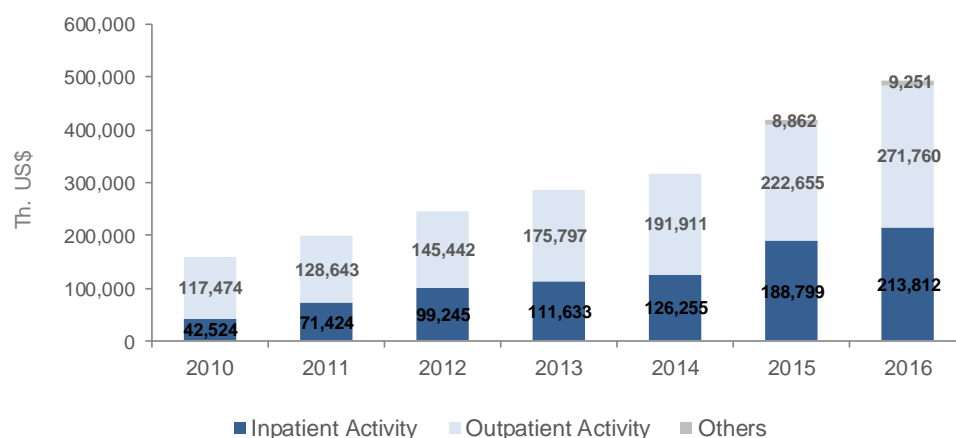
The main operating data of Red Salud for 2016-2015 is:

Operational Data	2016	2015
Emergency consultations	337,499	326,630
Hospital discharges	75,049	74,119
Inpatient days utilized	203,052	204,892

Regional Hospitals consider activities undertaken since May '15 (period under consolidation)

	Occupancy Rate		Average Length of Stay (days)	
	2016	2015	2016	2015
Tabancura	62.7%	68.4%	3.24	3.61
Avansalud	82.6%	91.2%	2.03	2.04
Bicentenario	67.3%	73.3%	3.93	3.83
Iquique	49.6%	52.9%	2.32	2.26
ACR6	59.6%	60.7%	2.20	2.26

There has been an upward trend in terms of revenues during the last years (for both outpatient and inpatient activities):



In terms of infrastructure, Red Salud has:

Number of Beds	2016	2015
Tabancura	199	143
Avansalud	88	88
Bicentenario	264	268
Iquique	61	61
Regional Private Hospitals*	308	299
Total	920	859

* Red Salud consolidates 5 Regional Hospitals since May 2015. Previously, the Company had 50% stake in 12 hospitals (which were not consolidated)

Number of Boxes	2016	2015
Megasalud	472	503
Tabancura	62	52
Avansalud	76	76
Bicentenario	80	80
Iquique	22	10
Arauco Salud	45	43
Regional Private Hospitals*	249	232
Total	1,006	996

* Red Salud consolidates 5 Regional Hospitals since May 2015. Previously, the Company had 50% stake in 12 hospitals (which were not consolidated)

Financial results of Red Salud's Private Hospitals as of 2016 and 2015 are:

Income Statement (December '16)	Megasalud	Avansalud	Tabancura	Bicentenario	Iquique	ACR 6 (***)
Th. US\$*						
Revenues	142,047	66,353	60,894	86,313	12,047	117,472
Cost of Sales	(110,184)	(49,565)	(49,674)	(65,777)	(9,336)	(89,005)
Gross Profit	31,863	16,788	11,220	20,535	2,711	28,468
SG&A	(18,264)	(8,738)	(11,525)	(14,341)	(2,246)	(18,218)
Operating Income	13,599	8,050	(305)	6,194	464	10,250
Net Income	9,308	4,383	(1,568)	1,916	244	3,273
EBITDA(**)	18,052	11,711	1,358	10,126	904	14,219
EBITDA Margin	12.7%	17.6%	2.2%	11.7%	7.5%	12.1%

(*)Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

(**) EBITDA calculated as operating result minus depreciations and amortizations

(***) ACR 6 consolidates 5 private hospitals since May 2015: Elqui, Valparaíso, Rancagua, Temuco and Magallanes

Income Statement (December '15)	Megasalud	Avansalud	Tabancura	Bicentenario	Iquique	ACR 6 (***)
Th. US\$						
Revenues	141,823	59,673	54,041	77,134	11,460	69,254
Cost of Sales	(114,705)	(45,268)	(41,667)	(63,034)	(7,583)	(52,327)
Gross Profit	27,117	14,406	12,374	14,100	3,878	16,926
SG&A	(21,849)	(7,460)	(10,000)	(11,194)	(2,531)	(11,339)
Operating Income	5,269	6,946	2,374	2,906	1,347	5,587
Net Income	2,766	3,832	1,528	(45)	824	3,143
EBITDA(**)	10,933	10,676	4,994	6,603	1,791	8,087
EBITDA Margin	7.7%	17.9%	9.2%	8.6%	15.6%	11.7%

(*)Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

(**) EBITDA calculated as operating result minus depreciations and amortizations

(***) ACR 6 consolidates 5 private hospitals since May 2015: Elqui, Valparaíso, Rancagua, Temuco and Magallanes

NON INSURANCE ACTIVITY: CONSALUD

During this period, Isapre Consalud recorded a net profit of \$5,403 thousand, \$3,144 lower than the result obtained in 2015.

The composition of the main accounts is as follows:

Consalud Income Statement	*Figures in Th. US\$			3Q16	3Q15	Var %
	2016	2015	Var %			
Revenues	598,311	545,025	9.8%	156,292	141,281	10.6%
Cost of Sales	(523,880)	(473,448)	10.7%	(127,408)	(119,128)	7.0%
Gross Profit	74,431	71,577	4.0%	28,884	22,153	30.4%
Other Income (Expenses)	5,218	5,897	-11.5%	1,651	3,025	-45.4%
Administrative Expenses	(77,313)	(68,378)	13.1%	(19,860)	(13,947)	42.4%
Operating Income	2,337	9,097	74.3%	10,676	11,232	5.0%
Financial Income	3,839	3,741	2.6%	850	385	120.6%
Financial Costs	(1102)	(1311)	-16.0%	(268)	(369)	-27.6%
Share of Profit of Affiliates Accounted Using the Equity Method	-	-	-	-	-	-
Others	7	33	-79.0%	23	53	-57.2%
Non Operating Income	2,744	2,462	11.4%	605	69	773.7%
Profit before Taxes	5,081	11,559	-56.0%	11,281	11,301	-0.2%
Income Tax Expenses	0,323	(3,013)	-110.7%	(1,917)	(2212)	-13.3%
Income from Continuing Operations	5,403	8,547	-36.8%	9,364	9,089	3.0%
Minority Interest	(1)	(0)	-	(1)	(0)	-
Profit to Consalud	5,403	8,547	-36.8%	9,363	9,088	3.0%
EBITDA(**) Consalud	9,686	15,412	-37.2%	12,445	12,496	-0.4%

(*) Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

(**) EBITDA is calculated as profit before taxes minus depreciation, financial costs, other non operational costs and financial income

Revenues

During 2016, revenues increased by 9.8% when compared to those of 2015. This was mainly explained by the 2.8% increment in the average contributors, the annual inflation of 2.7% (approximately 99% of Consalud's contributors have an insurance plan linked to the UF), and the larger contribution cap from UF73.2 to UF74.3, which increased contributions from the higher income segment.

Cost of Sales

The 10.7% y-o-y increment in operating costs was explained by a higher frequency in outpatient and inpatient medical services and temporarily disability insurances recorded during the period, as well as by the larger amount covered in temporarily disability insurances.

It is important to highlight the 7.8%, 6.4% and 12.8% increase in the total amount covered by Isapre Consalud in inpatient, outpatient medical services and temporarily disability insurances, respectively.

Selling, General and Administrative Expenses

Administrative expenses in this period increased 13.1% compared to the previous year, mainly due to higher personnel expenses, as well as Other operational expenses. It is important to mention that as of December 2016 there were 29,415 trials against Consalud due to adjustments in the base and GES price established in contracts, compared to the 18,977 cases as of the end of 2015.

Non Operating Income

During this period non operating income showed a 11.4% increment compared to 2015. This mainly responds to a higher net financial income.

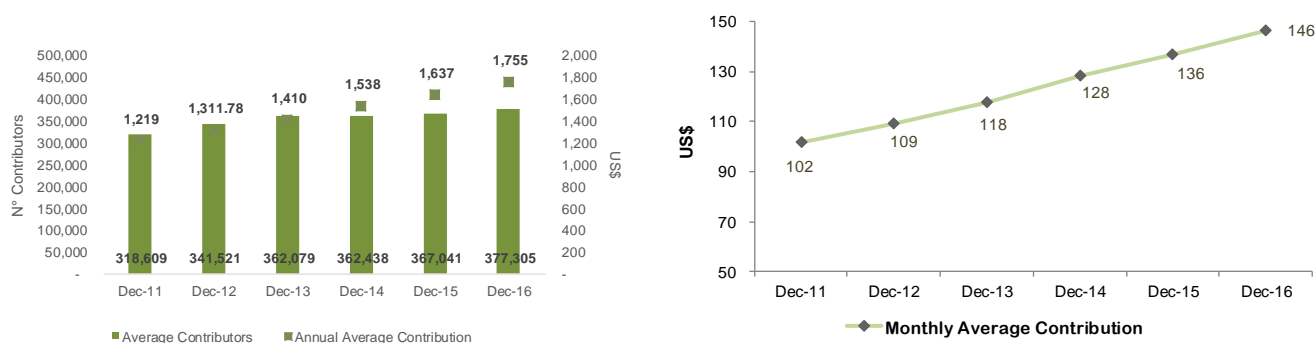
Operating Data

Over the last periods, contributions to Consalud have continuously increased for both mandatory and voluntary modalities. These increments are explained by a larger number of contributors, an upper contribution cap, a higher UF and a deeper formality of the labor market in Chile.

Isapre Consalud has increased its number of contributors as well as its individual contribution, reaching \$1,755 annually as of December 2016. This amount implies an average monthly contribution of \$146 per contributor.

Th. US\$*	Dec -11	Dec -12	Dec -13	Dec -14	Dec -15	Dec -16
Mandatory contributions	277,794	320,507	357,402	379,581	406,415	437,163
Voluntary contributions	84,728	97,415	117,740	137,884	148,489	173,449
Other periods	25,795	30,076	35,556	39,794	45,959	51,651
Total	388,317	447,999	510,699	557,259	600,862	662,263

(*) Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017



Regarding operating costs, there has been an upward trend in each one of its items: inpatient and outpatient medical services, as well as temporary disabilities insurances:

		2016	2015	Var. %
Inpatient Cost	N° Inpatient Services	3,122,805	2,889,883	8.1%
	Average Cost per Inpatient Service (US\$)	\$ 65	\$ 65	-0.3%
	Total Inpatient Cost (US\$ Th.)	\$ 202,939	\$ 188,306	7.8%
Outpatient Cost*	N° Outpatient Services	12,836,565	11,924,315	7.7%
	Average Cost per Outpatient Service (US\$)	\$ 14	\$ 14	-1.1%
	Total Outpatient Cost (US\$ Th.)	\$180,797	\$169,876	6.4%
Temporary Disability Insurance	N° Temporary Disability Insurances	317,189	313,821	1.1%
	Average Temporary Disability Insurance (US\$)	\$ 418	\$ 375	11.6%
	Total Temporary Disability Insurance (US\$ Th.)	\$ 132,722	\$ 117,680	12.8%

(*) Includes dental services

Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

Source: Superintendencia de Salud, FEFI Consalud

NON INSURANCE ACTIVITY: HABITAT (not consolidated)

Net income (previous to *encaje*) reached \$108,887 thousand, 10.6% higher than the result obtained in the previous year. The composition of the main accounts is the following:

Habitat	*Figures in Th. US\$					
Income Statement	2016	2015	Var %	3Q16	3Q15	Var %
Revenues	249,954	229,511	8.9%	64,118	58,981	8.7%
Cost of Sales	-	-	-	-	-	-
Gross Profit	249,954	229,511	8.9%	64,118	58,981	8.7%
Other Income (Expenses)	-	-	-	-	-	-
Administrative Expenses	(110,002)	(104,834)	4.9%	(30,517)	(29,906)	2.0%
Operating Income	139,952	124,678	12.3%	33,602	29,075	15.6%
Financial Income	1,957	1,639	19.4%	466	480	-3.0%
Financial Costs	(125)	(103)	21.7%	(33)	(21)	59.1%
Gain (Loss) of the <i>Encaje</i>	22,049	26,375	-16.4%	813	10,665	-92.4%
Share of Profit of Affiliates Accounted (Equity Method)	4,220	3,561	18.5%	1,140	913	24.9%
Others	1,376	3,824	-64.0%	553	2,570	-78.5%
Non Operating Income	29,476	35,295	-16.5%	2,938	14,607	-79.9%
Profit before Taxes	169,430	159,973	5.9%	34,913	43,682	-20.1%
Income Tax Expenses	(38,495)	(35,158)	9.5%	(7,925)	(9,933)	-20.2%
Net Profit	130,935	124,815	4.9%	26,988	33,749	-20.0%
Minority Interest	(0)	(4)	-89.4%	(0)	(1)	-42.1%
Profit to Habitat	130,935	124,811	4.9%	26,987	33,742	-20.0%
Profit to Habitat before <i>Encaje</i>	108,887	98,437	10.6%	27,801	23,077	20.5%

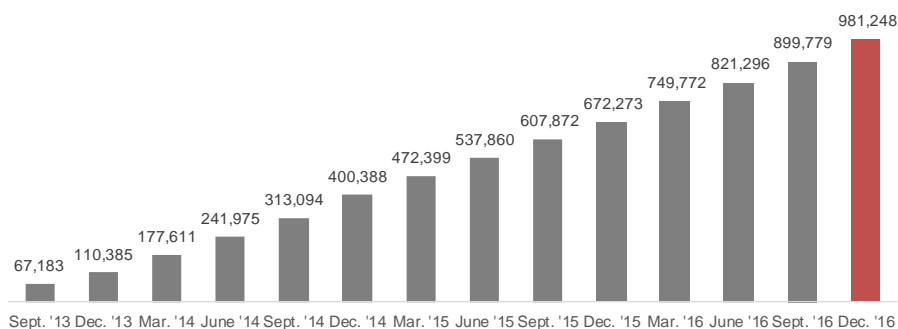
Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

Revenues

Operating revenues increased by 8.9% as of December 2016 compared to 2015. 67% of this advance was mainly explained by a larger income from fees, due to the 1.0% increment in the average salary quoted by AFP Habitat Chile (in real terms).

Moreover, Habitat Peru's income from fees increased by 56% year on year, totaling \$15,766 thousand. As of December 2016 Habitat reached 981,248 affiliates, achieving 15.7% of market share and \$898 million in AuM. These are important commercial figures if we consider that Habitat entered Peru in mid-2013.

Affiliates AFP Habitat Peru



Revenue breakdown by product is mostly predominated by mandatory contributions in Chile and Peru, which represented 93% of the total. However, voluntary contributions have been gaining share over the last periods. As of the end of 2016, Voluntary Pension Savings (APV) and Voluntary Saving Accounts (CAV) have shown absolute growth, reaching the 4.9% of Revenues.

Selling, General and Administrative Expenses

Selling and administrative expenses for 2016 reached \$110,002 thousand, 4.9% higher than the comparable period. This was mainly explained by the 4.9% increment in personnel expenditures, as well as higher Other operational expenses such as administration and IT.

Non Operating Income

Non operating income for this period decreased by 16.5% when compared to 2015. This was mainly explained by the 16.4% decrease in the profitability of the *encaje*, in line with the lower investment returns of the funds.

For example, as of December 2016 the annual return of the C Fund (medium risk portfolio) of the pension fund industry in Chile was 1.74%, compared with the 2.16% reached by the same Fund in December 2015. In the case of AFP Habitat, annual return of the C Fund decreased from 2.78% in December 2015 to 2.48% in December 2016.

Operating Data

As of December 2016, AFP Habitat maintained a solid position in the Chilean pension industry, being the first player in terms of AuM and the second largest in contributors and account holders.

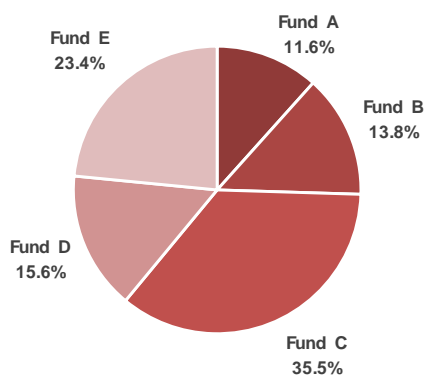
	AFP Habitat December '16	Market Share (%)
N° Account holders	2,038,030	20.0%
N° Contributors	1,142,186	21.6%
Contributors/Account holders	56.0%	
Assets under Management (Million Ch\$)	31,726,967	27.3%
Assets under Management (BUS\$)	47.4	27.3%

Source: Superintendencia de Pensiones

Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

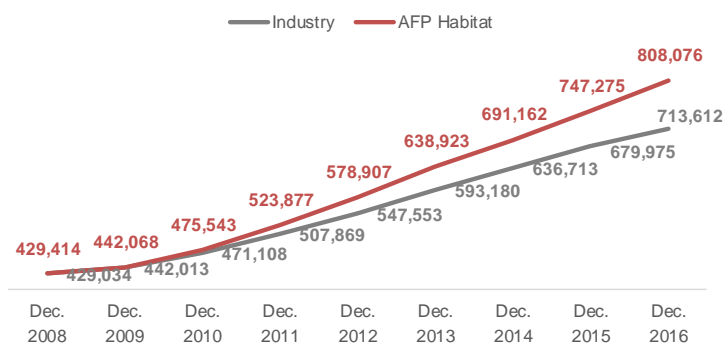
Regarding Habitat's assets under management (AuM), the C and A Funds represented the largest and smallest allocations, respectively. In addition, average salary per contributor has continued an upward trend, with AFP Habitat outperforming the industry average by 13.2% as of December 2016.

Total AuM: US\$47.4 billion



Source: Superintendencia de Pensiones Chile

Contributor Average Salary (CLP\$)



INSURANCE ACTIVITY: INVERSIONES CONFUTURO

Consolidated profit achieved by Inversiones Confuturo in 2016 was \$49,532 thousand, 46.5% higher than the one obtained in 2015. The composition of the main accounts is as follows:

Inversiones Confuturo	(*) Figures in Th. US\$					
Income Statement	2016	2015	Var %	4Q16	4Q15	Var %
Non Insurance Activity						
Operating Income	(783)	(790)	-0.8%	(199)	(710)	-72.0%
Non Operating Income	(10,671)	(13,021)	-18.1%	(2,436)	(2,985)	-18.4%
Profit before Tax	(11,454)	(13,811)	-17.1%	(2,635)	(3,695)	-28.7%
Income Tax Expenses	1,059	12	8659.9%	168	(61)	-373.9%
Profit of Non-Insurance Activity	(10,395)	(13,799)	-24.7%	(2,467)	(3,756)	-34.3%
Insurance Activity						
Net Premiums Income	760,443	607,263	25.2%	130,192	124,773	4.3%
Net Investments Income	399,992	359,697	11.2%	105,468	100,592	4.8%
Cost of Sales	(1,065,896)	(883,874)	20.6%	(208,803)	(195,666)	6.7%
Gross Profit	94,538	83,086	13.8%	26,857	29,699	-9.6%
Administrative Expenses	(12,709)	(37,837)	-66.4%	(10,759)	(13,993)	-23.1%
Operating Income	81,829	45,248	80.8%	16,098	15,706	2.5%
Share of Profit (Loss) of Equity Investees	(15)	1,411	-101.1%	(6)	(95)	-93.7%
Gain (Loss) from Inflation Indexed Unit	(18,894)	7,116	-365.5%	(458)	(1,404)	-67.4%
Foreign Currency Exchange Gain (Loss)	-	-	-	-	-	-
Non Operating Income	(18,909)	8,527	-321.8%	(464)	(1,499)	-69.1%
Profit Before Tax	62,920	53,775	17.0%	15,634	14,208	10.0%
Income Tax Expenses	(2,987)	(6,169)	-51.6%	645	453	42.3%
Profit of Insurance Activity	59,933	47,606	25.9%	16,279	14,661	11.0%
Profit (Loss)	49,538	33,807	46.5%	13,812	10,905	26.7%
Minority Interest	(6)	(5)	28.8%	(2)	(2)	-7.2%
Profit to Inversiones Confuturo	49,532	33,802	46.5%	13,811	10,903	26.7%

Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

Revenues

Net premiums income increased by 25.2% as of December 2016 compared with 2015. This is mainly explained by the higher collection of annuities due to the regulatory change in the discount rate for accounting reserves in early 2015, as well as by the additional resources (UF 2 million) injected by ILC in Confuturo as capital increases to support the growth of this subsidiary.

It is important to highlight that the Chilean annuity industry reached UF104.7 million in direct premiums as of the end of December 2016, meaning a 14.5% growth compared with 2015. Meanwhile, Inversiones Confuturo reached UF17.4 million in annuity premiums, showing a 22.1% growth year-on-year.

Moreover, during 2016 there was an 11.2% improvement in the investment result of Inversiones Confuturo, when compared to the previous year. This is mainly due to a larger real estate and leasing portfolio, besides the positive results in equity investments.

Cost of Sales

The 20.6% increase year-on-year mainly responds to the higher reserves related to increased revenues, as well as by the higher expenses in fees to sales force.

Operating Expenses

The 66.4% decrease year-on-year in operating expenses responds mainly to the release of impairments associated with local and international fixed income instruments, settled during the period. The above was partially offset by higher personnel expenditures and larger intermediation fees of annuities and massive insurances.

Non Operating Income

The Insurance activity non operating income presented an important decrement year-on-year, mainly due to the negative effect arising from FX fluctuations over the balances of foreign equity investments related to the individual life insurances of Confuturo and Corpseguros. (approximately 35% of the portfolio).

The following tables show the summarized income statements of the subsidiaries of Inversiones Confuturo:

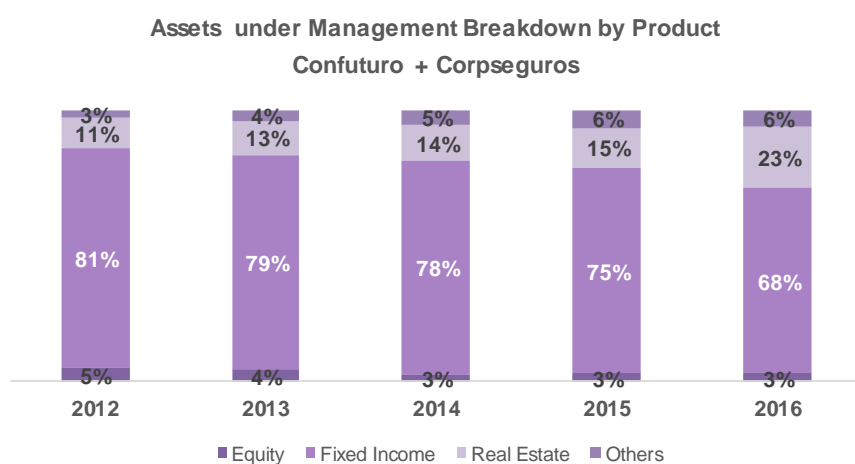
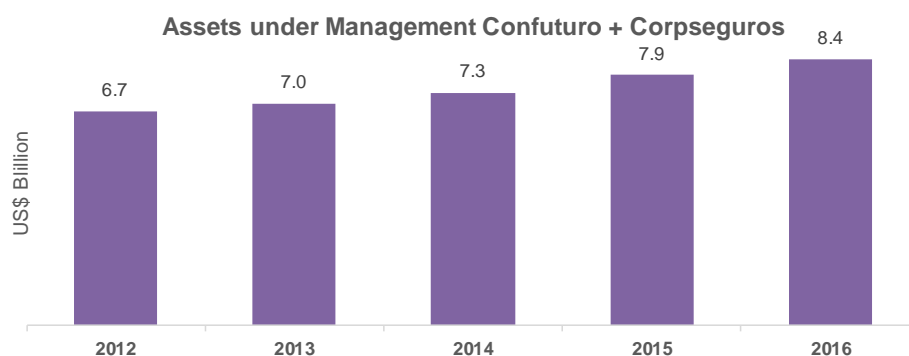
Corpseguros S.A.	(*) Figures in Th. US\$		
Income Statement	2016	2015	Var %
Net Premiums Income	188,901	138,237	36.6%
Net Investments Income	175,366	176,460	-0.6%
Cost of Sales	(322,947)	(262,605)	23.0%
Operation Expenses	(1,809)	(7,255)	-75.1%
Operating Result	39,511	44,837	-11.9%
Other Income and Expenses	(5,213)	932	-659.5%
Profit before Tax	34,298	45,769	-25.1%
Tax Expenses	(727)	(5,603)	-87.0%
Minority Interest	(3)	(3)	13.0%
Profit to Corpseguros S.A.	33,567	40,163	-16.4%

Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

Confuturo S.A.	(*) Figures in Th. US\$		
Income Statement	2016	2015	Var %
Net Premiums Income	571,542	469,025	21.9%
Net Investments Income	229,182	185,284	23.7%
Cost of Sales	(739,946)	(621,270)	19.1%
Operation Expenses	(13,903)	(30,583)	-54.5%
Operating Result	46,875	2,457	1807.8%
Other Income and Expenses	(13,696)	7,595	-280.3%
Profit before Tax	33,180	10,052	230.1%
Tax Expenses	(3,490)	(1,118)	212.1%
Minority Interest	(3)	(1)	232.4%
Profit to Confuturo S.A.	29,686	8,933	232.3%

Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

Confuturo and Corpseguros have shown an important increment in their investment portfolios during the last periods, reaching US\$8.4 billion in assets under management. Since ILC's entrance in 2013, both companies have been reducing their exposure into high-volatility investment instruments, while increasing their participation in real estate assets.



INSURANCE ACTIVITY: VIDA CAMARA

Vida Cámara Consolidated result recorded a \$843 thousand loss, 87.7% lower than the result obtained in 2015. The composition of the main accounts is as follows:

Vida Camara		Figures in Th. US\$*				
Income Statement	2016	2015	Var %	4Q16	4Q15	Var %
D&C Chile - Gross Profit (**)	(8,904)	(10,472)	-15.0%	367	(2,134)	-117.2%
D&S Peru - Gross Profit (**)	4,778	2,094	128.1%	1,467	3,876	-62.2%
Health & Life Insurance - Gross Profit (**)	9,084	6,986	30.0%	2,196	973	125.6%
Gross Profit	4,958	(1,391)	-456.5%	4,029	2,716	48.4%
Other Income	252	182	38.6%	86	35	142.5%
Administrative Expenses	(10,234)	(9,223)	11.0%	(2,722)	(2,386)	14.1%
Operating Income	(5,024)	(10,432)	-51.8%	1,393	365	281.9%
Financial Income	2,384	569	319.2%	(106)	(149)	-28.6%
Foreign Currency Exchange Gain (Loss)	(88)	(70)	25.8%	(18)	(115)	-84.5%
Gain (Loss) from Inflation Indexed Unit	(274)	1,169	-123.5%	(83)	(393)	-78.8%
Non Operating Income	2,022	1,667	21.3%	(208)	(657)	-68.4%
Profit before Taxes	(3,002)	(8,765)	-65.7%	1,186	(293)	-505.2%
Income Tax Expenses	2,158	1,901	13.6%	(162)	855	-118.9%
Income from Continuing Operations	(844)	(6,864)	-87.7%	1,024	562	82.0%
Minority Interest	0	(0)	-	0	-	-
Profit to Vida Camara	(843)	(6,865)	-87.7%	1,024	563	81.9%

Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

Gross Profit

The \$6,349 advance in the gross profit of Vida Camara was mainly explained by the improved results obtained by the D&S insurance in Peru, as well as by the better performance of the supplementary health and life insurances in Chile. The higher results of the D&S insurance in Peru, responds to larger investment returns, whereas the better results of the Health & Life insurance in Chile, responds to the 7.5% increase in the number of beneficiaries, which more than offset the higher loss ratio for 2016 (from 81.4% in 2015 to 85.5% in 2016).

Operational Expenses

The 11.0% increment in year-on-year expenses is mainly attributable to higher personnel and administrative expenditures.

Non Operating Income

The 21.3% increment in the year-on-year non operating result was mostly driven by larger investment result. The above was partially offset by the FX differences, derived from the appreciation of the Nuevo Sol against the Chilean peso.

Operating Data

As of December 2016, Vida Camara has continued a steady growth in the number of supplementary health insurance beneficiaries, reaching 269,462 people. This figure is 7.5% higher than the one reported as of the end of 2015.

BANKING ACTIVITY: BANCO INTERNACIONAL

Banco Internacional recorded a net profit of \$14,115 thousand during 2016. It is important to mention that ILC acquired 51.0% of Banco Internacional in October 2015, so there is not a comparative analysis for 2015. The performance of the Bank for 2016 is summarized below:

Banco Internacional				
Income Statement	2016	2015	4Q16	4Q15
Net income from interest and adjustments	42,323	43,948	10,225	12,001
Net income from fees and services	5,033	3,764	912	780
Other operating income	25,541	17,599	8,098	3,639
Credit risk provisions	(10,404)	(20,987)	(1,672)	(4,514)
Net operating income	62,492	44,325	17,562	11,905
Operating expenses	(46,685)	(46,758)	(11,984)	(14,849)
Operating result	15,808	(2,433)	5,578	(2,944)
Non operating result	257	48	(13)	7
Profit before taxes	16,065	(2,385)	5,565	(2,937)
Income tax expenses	(1,950)	2,529	(1,439)	615
Income from continuing operations	14,115	143	4,126	(2,321)
Minority Interest	-	-	-	-
Profit to Banco Internacional	14,115	143	4,126	(2,321)

Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

Transaction

On October 30th 2015, ILC acquired 51.0% of Banco Internacional, Factoring Baninter and Baninter Corredora de Seguros, for a total investment of CLP\$67,600 million (approximately US\$100 million). Therefore, since October 2015 ILC controls indirectly the companies aforementioned.

Results Analysis

The \$14,115 thousand income achieved by Banco Internacional in 2016 was mainly derived from interest associated with commercial loans, which have shown a favorable growth trend this year.

Moreover there were \$25,541 thousand corresponding to Other operating income which includes the results from the trading, balance and distribution desks, besides the income in leasing operations.

According to information released by the *Superintendencia de Bancos e Instituciones Financieras*, Banco Internacional reached as of December 2016 an overall market share of 0.6% in terms of loans, and a 1.0% participation in terms of commercial loans. Regarding performance variables, Banco Internacional reached an annualized ROE of 9.75% in 2016 (0.1% as of December 2015) and an efficiency ratio (measured over operating income) of 64.52% in December 2016 (69.99% as of December 2015).

VI. CONSOLIDATED FINANCIAL DATA

In terms of individual financial debt, ILC has most of it allocated in the long term.

There are three subsidiaries of ILC that have placed bonds in the Chilean market: ILC (C, issued in 2011 and D, F and H series issued in 2016), Red Salud (C series, issued in 2012) and Inversiones Confuturo (A and B series, issued both in 2009). It is important to highlight that Corpseguros issued a bridge loan for approximately UF2.8 million, which has been partially paid with annuity sales.

Financial Debt (Th. US\$*)	ILC	Vida Cámara	C. Machalí	Consalud	Red Salud	Inv. Confuturo	Confuturo y Corpseguros	Banco Internacional	Factoring Baninter	TOTAL
Short Term	71,748	4,271	1,546	175	24,467	19,673	273,750	194,316	16,370	606,317
Bonds	5,638	-	-	-	820	18,899	-	103,869	-	129,226
Bank Loans	66,110	4,271	1,546	175	13,113	775	237,636	61,063	16,370	401,058
Leasing	-	-	-	-	10,534	-	-	-	-	10,534
Others*	-	-	-	-	-	-	36,114	29,385	-	65,499
Long Term	210,106	-	4,060	5,090	241,745	145,539	-	-	-	606,540
Bonds	210,106	-	-	-	39,505	124,627	-	-	-	374,238
Bank Loans	-	-	4,060	5,090	126,221	20,912	-	-	-	156,283
Leasing	-	-	-	-	76,019	-	-	-	-	76,019
Total	281,854	4,271	5,606	5,264	266,212	165,213	273,750	194,316	16,370	1,212,857

*Includes financial derivatives

Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

It is important to note that ILC has a local credit risk of AA+ rated by Feller-Rate and ICR.

As of the end of 2016 ILC had \$136,412 thousand in cash and cash equivalents. Moreover, subsidiaries from the non-insurance activity maintained \$38,964 thousand in cash, whereas the subsidiaries of the insurance activity manage a liquidity of \$168,720 thousand. Finally, the banking activity holds \$147,001 thousand in cash.

Covenant	Dic. '16	Dec. '15
Net Financial Debt / Total Equity	0.69x	0.85x
Límit D, F and H Series	< 1.2x	< 1.2x
Limit C Series	< 1.0x	< 1.0x

The following table shows an exercise of estimated dividends from ILC's main subsidiaries regarding 2016's results:

December '16	Distr. Net Income (Th. US\$)	Dividend Pol. %**	Ownership (%)
Habitat	108,887	90%	40.29%
Red Salud	11,039	100%	99.90%
Consalud*	8,317	100%	99.90%
Vida Cámara	(844)	100%	99.90%
Inversiones Confuturo	49,532	30%	99.90%
Banco Internacional	14,115	30%	50.60%
Total	176,930		

Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

(*) According to Superintendent of Health regulation, FEFI Consalud December 2016

(**) According to the current dividend policy of each subsidiary as of December 2016

CONSOLIDATED FINANCIAL STATEMENTS¹

INCOME STATEMENT

INCOME STATEMENT	2016	2015
NON-INSURANCE ACTIVITY	Th. US\$	Th. US\$
Revenue	1,112,106,550	970,536,247
Cost of sales	(911,232,609)	(804,019,314)
Gross profit	200,873,941	166,516,933
Other income	5,329,570	5,905,834
Operating expenses	(170,566,178)	(137,540,410)
Operating result	35,637,333	34,882,358
Financial income	14,365,589	10,564,760
Financial costs	(39,913,322)	(36,442,531)
Share of profit of equity accounted investments	47,577,396	4,880,638
Foreign currency exchange gain (loss)	(162,095)	(27,201)
Gain (loss) from inflation indexed unit	(8,180,894)	(14,103,951)
Book Value/Market Value Income	0	2,452,589
Non operating result	13,686,673	(32,675,694)
Profit (loss) before tax	49,324,006	2,206,663
Income tax expense	(5,260,318)	(4,149,886)
Profit (loss) from continuing operations	44,063,688	(1,943,222)
(Loss) from discontinued operations	342,307,161	122,641,363
Non-Insurance activity profit	386,370,849	120,698,140
INSURANCE ACTIVITY		
Net income from interests and adjustments	407,560,953	363,092,513
Net premiums income	893,313,567	784,060,742
Costs of sales	(1,197,666,544)	(1,062,935,131)
Operating expenses	(24,012,069)	(48,832,677)
Operating result	79,195,907	35,385,448
Non operating result	(19,271,336)	9,625,378
Profit (loss) before tax	59,924,572	45,010,826
Income tax expense	(828,718)	(4,268,590)
Insurance activity profit (loss)	59,095,853	40,742,236.3959548
BANKING ACTIVITY		
Net interest income	42,322,516	7,352,531
Net fee and commission income	5,032,521	504,683
Other operating income	25,541,182	11,502,045
Provision for loan losses	(10,403,807)	(3,952,896)
Net operating income	62,492,412	7,549,149
Operating expenses	(48,221,318)	(11,430,606)
Operating result	14,271,094	(3,881,457)
Non operating result	257,184	5,098
Profit (loss) before tax	14,528,278	(3,876,359)
Income tax expense	(1,535,204)	838,291
Banking activity profit (loss)	12,993,074	(3,038,067)
Profit (loss) for the period	458,459,776	158,402,309
Profit attributable to owners of the parent company	440,256,056	108,267,468
Profit attributable to non-controlling interest	18,203,719	50,134,841

Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

¹ Figures expressed in US\$ in accordance to the closing exchange rate as of January 3rd, 2017 (Ch\$669.47/US\$)

ASSETS

ASSETS	2016	2015
NON-INSURANCE ACTIVITY ASSETS		
Current assets:	Th. US\$	Th. US\$
Cash and cash equivalents	89,443	113,705
Other financial current assets	85,934	83,298
Trade and other receivables, net	157,012	139,234
Other current assets	49,899	52,272
Total Current Assets	382,288	388,509
Non current assets:		
Investments accounted under the equity method	415,117	22,669
Property, plant and equipment	454,136	439,148
Other non current assets	140,721	840,925
Total non current assets	1,009,973	1,302,742
TOTAL NON-INSURANCE ACTIVITY ASSETS	1,392,261	1,691,251
INSURANCE ACTIVITY ASSETS		
Cash and bank deposits	168,719	243,431
Financial Investments	6,063,366	6,130,132
Real estate investments	1,913,187	1,152,836
Single Investment Account (SIA) Investments	302,200	236,247
Reinsurance debtors	82,699	92,358
Other assets	206,752	196,843
Total insurance activity assets	8,736,924	8,051,848
BANKING ACTIVITY ASSETS		
Cash and deposits in banks	147,002	73,553
Cash items in process of collection	62,493	44,642
Trading investments	219,041	267,904
Loans and account receivables from customers, net	1,329,891	1,207,543
Available for sale investments	154,015	30,074
Other assets	152,431	187,309
Total insurance activity assets	2,064,873	1,811,024
TOTAL ASSETS	12,194,059	11,554,123

LIABILITIES AND EQUITY

LIABILITIES AND SHAREHOLDERS' EQUITY	2016	2015
NON-INSURANCE ACTIVITY LIABILITIES		
Current liabilities	Th. US\$	Th. US\$
Other current financial liabilities	133,980	453,731
Trade and other accounts payables	228,386	176,984
Other current provisions	58,982	51,801
Other current liabilities	20,825	27,545
Total current liabilities	442,173	710,061
Non current liabilities		
Other non current financial liabilities	606,540	452,733
Other non current liabilities	7,764	95,499
Total non current liabilities	614,304	548,233
TOTAL NON-INSURANCE ACTIVITY LIABILITIES	1,056,477	1,258,294
INSURANCE ACTIVITY LIABILITIES		
Pension insurance reserve	7,402,193	6,791,485
Other insurance reserves	373,093	306,379
Payable premiums	27,245	33,911
Banks liabilities	278,020	315,559
Other liabilities	47,212	45,567
Total insurance activity liabilities	8,127,764	7,492,900
BANKING ACTIVITY LIABILITIES		
Deposits and other demand liabilities	117,150	130,066
Cash items in process of being cleared	46,037	27,775
Time deposits and other time liabilities	1,475,367	1,168,536
Interbank borrowings	50,078	107,319
Issued debt instruments	103,869	91,261
Other liabilities	86,096	104,179
Total insurance activity liabilities	1,878,597	1,629,136
TOTAL LIABILITIES	11,062,839	10,380,330
EQUITY		
Paid-in capital	358,272	358,272
Accumulated profit/loss	98,989	154,866
Gain (loss) for the period	440,256	108,267
Share premium	704	704
Other equity participations	0	-
Other reserves	118,876	135,581
Equity attributable to owners of the parent company	1,017,096	757,689
Non-controlling interests	114,124	416,104
TOTAL EQUITY	1,131,220	1,173,793
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	12,194,059	11,554,123

Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

STATEMENT OF CASH FLOW

STATEMENT OF CASH FLOW	2016	2015
Cash flows from (used in) operating activities:		
NON-INSURANCE ACTIVITY	Th. US\$	Th. US\$
Proceeds from sale of services	1,302,965,479	1,292,264,848
Payments to suppliers related to the provision of goods and services	(392,740,620)	(403,065,607)
Payments to and on behalf of employees	(200,590,905)	(225,766,956)
Proceeds for premiums and healthcare services, annuities and other obligations arising	(665,711,741)	(611,167,913)
Other cash inflows (outflows)	36,276,546	224,880,656
Net cash from (used in) operating activities (Non-Insurance Activity)	80,198,759	277,145,028
INSURANCE ACTIVITY		
Income from insurance and coinsurance premiums	996,677,814	846,099,739
Income from financial assets at fair value	7,167,027,163	5,409,266,512
Income from financial assets at amortization cost	3,064,380,576	3,292,110,705
Annuity and claims payments	(749,638,545)	(681,189,608)
Payments from financial assets at fair value	(7,210,163,804)	(5,415,858,476)
Payments from financial assets at amortization cost	(2,561,685,553)	(3,161,195,083)
Other cash inflows (outflows)	(150,329,398)	(145,987,850)
Net cash from (used in) operating activities (Insurance Activity)	556,268,252	143,245,939
BANKING ACTIVITY		
(Increase) decrease in loans and account receivables	(126,676,971)	(36,242,017)
Increase (decrease) in deposits and other term deposits	292,296,872	19,168,748
Other cash inflows (outflows)	(105,730,793)	(14,435,225)
Net cash from (used in) operating activities (Banking Activity)	59,889,108	(31,508,493)
Total net cash from (used in) operating activities	696,356,119	388,882,474
Cash flows from (used in) investing activities:		
NON-INSURANCE ACTIVITY		
Cash flows from the loss of control of subsidiaries or other businesses	366,743,984	-
Cash flows used to obtain control of subsidiaries or other businesses	(631,965,270)	(102,468,134)
Proceeds from the sale of other entities' equity and other financial instruments	210,843,446	195,003,803
Payments to acquire other entities' equity and other financial instruments	(206,144,541)	(200,675,752)
Proceeds from sale of property, plant and equipment	19,482,284	8,619,501
Acquisitions of property, plant and equipment	(20,709,252)	(25,330,022)
Other cash inflows (outflows)	8,904,635	(36,703,839)
Net cash from (used in) investing activities (Non-Insurance Activity)	(252,844,713)	(161,554,445)
INSURANCE ACTIVITY		
Proceeds from investment properties	72,089,048	98,537,349
Payments from investment properties	(773,904,578)	(180,024,079)
Other cash inflows (outflows)	(975,618)	146,813
Net cash from (used in) investing activities (Insurance Activity)	(702,791,148)	(81,339,917)
BANKING ACTIVITY		
Investments in fixed assets	(343,286)	(5,141,327)
Divestments in fixed assets	999,105	1,074,419
Other cash inflows (outflows)	30,782,477	9,386,876
Net cash from (used in) investing activities Banking Activity)	31,438,296	5,319,968
Total net cash from (used in) investing activities	(924,197,565)	(237,574,393)

STATEMENT OF CASH FLOW (Continuation)

STATEMENT OF CASH FLOW	2016	2015
Cash flows from (used in) financing activities:		
NON-INSURANCE ACTIVITY	Th. US\$	Th. US\$
Proceeds from long-term loans	81,091,411	21,074,296
Proceeds from short-term loans	621,744,903	297,368,829
Total proceeds from loans	702,836,314	318,443,125
Proceeds from capital issuances	-	-
Payment of loans	(407,559,780)	(120,400,842)
Payment of financial lease liabilities	-	(19,091,320)
Dividends paid	(89,950,087)	(98,390,485)
Interests paid	(83,089,309)	(44,067,613)
Other cash inflows (outflows)	111,205,585	17,026,334
Net cash from (used in) financing activities (Non-Insurance Activity)	233,442,722	53,519,199
INSURANCE ACTIVITY		
Bank Loans	232,217,335	169,554,436
Other proceeds from financing activities	67,782,937	142,958,878
Other payments from financing activities	(234,774,817)	-
Dividends paid	(203)	-
Interests paid	(648,410)	(8,125,327)
Other cash inflows (outflows)	-	(326,482,503)
Net cash from (used in) financing activities (Insurance Activity)	64,576,841	(22,094,517)
BANKING ACTIVITY		
Bank Loans	-	-
Bonds payments	-	-
Other long term financing	-	-
Dividends paid	(70,114)	-
Other cash inflows (outflows)	(11,477,557)	(390,264)
Net cash from (used in) financing activities Banking Activity)	(11,547,671)	(390,264)
Total net cash from (used in) financing activities	286,471,893	31,034,418
Net increase (decrease) in cash and cash equivalents before the effect of changes in the exchange rate	58,630,446	182,342,499
Effect of exchange rate fluctuations on cash and cash equivalents	(14,382,731)	2,957,168
Net increase (decrease) on cash and cash equivalents	44,247,715	185,299,667
Cash and cash equivalent at the beginning of the period	412,266,600	290,030,594
Cash and cash equivalent at the end of the period	456,514,316	475,330,261

Closing Exchange rate of Ch\$ 669.47/US\$ as of January 3rd 2017

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